

# Spring Training Hit it out of the Park!



NYSCMA, Inc. presents Michael Zinser of The Zinser Law Firm



## “Covering the Bases” on the following topics:

### The Do's and Don'ts on communicating with Independent Contractors

- What must be included in the contract?
- Does the perfect contract exist?
- Charging for service issues.
- Recruitment Ads: What's Good and What's Not
- Carrier insurance
- The Mock Trial

Bring in your Carrier Recruitment ads for reviewing

## Friday, May 19 | 10:00am-3:00pm

### BRING YOUR TEAM – IT'S A HOME RUN!

\$49 first person | \$30 each additional member of your team. Lunch is included!

## The Hearst Media Center

In The Times Union Building  
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